



Virtual Computer, Inc. is redefining PC lifecycle management by making it as easy to manage a thousand PCs as it is to manage one. Using virtualization technology our goal is to dramatically reduce PC management costs by making PCs more manageable, reliable and secure, while improving the end-user's computing experience.

MISSION

Overview

The NxTop solution tackles core PC management functions currently addressed with legacy agent-based tools, and delivers additional benefits only possible using bare-metal virtualization technology at the end-point.

NxTop's features include:

- One-to-many provisioning, publishing and patching of the base operating system including the ability to roll patches forward or backward in the event of a failure at the end-point.
- User data and profile backup and recovery including the ability to move a user from one computing device to another in a matter of minutes, without any loss of data or productivity.
- Security including trusted boot and cryptographic disk with an enterprise key management system ensuring that computing environments cannot be tampered with and eliminating the concern of data leakage, in the event a notebook PC is lost or stolen.
- Full policy-driven control of end-point computing devices including the ability to filter on particular types of USB devices, device expiration and remote disable of computers.

In addition, NxTop allows more than one operating systems to execute at the end-point in a fully symmetric fashion with complete isolation and security; literally as if the operating systems are executing on disparate devices. This enables new use-cases for organizations and end-users such as:

- Running a personal operating system side-by-side with a locked-down corporate image, enabling end-users to bring their own notebooks PC to work or load applications outside the corporate standard thereby reducing support costs and lost productivity.
- A simple upgrade path from Windows XP to Windows 7 without the need to physically touch the end-point during the upgrade.
- Allowing for a compact and fast booting operating system with custom functionality such as a web browser or terminal service to run side-by-side with a more robust operating systems such as Windows.

Key Differentiators

- NxTop increases PC manageability, reliability and security while improving the end-user's computing experience.
- Virtual Computer delivers a one-to-many PC lifecycle management solution, including a type-1 client hypervisor and complete management system optimized for remote and mobile workers.
- NxTop is easy to implement and easy to use. Organizations can install NxTop and be running in under an hour.
- Unlike complex VDI solutions NxTop does not require an expensive server, networking and storage infrastructure since it uses the same computing equipment organizations have already purchased.

Redefining PC Lifecycle Management Through Virtualization

Established

Virtual Computer was established in November 2007 by president and CEO, Dan McCall and CTO, Alex Vasilevsky.

Prior to Virtual Computer, Dan McCall was co-founder of Guardent, a managed security services provider that was sold to VeriSign in 2004. Alex Vasilevsky, a veteran in the field of virtualization, co-founded Virtual Iron where he helped develop their award winning server virtualization solution.

Financials

Raised \$21 million across two funding rounds from Highland Capital Partners, Flybridge Capital Partners and strategic investor Citrix® Systems, Inc.

Executive Management

Dan McCall – president and CEO

Alex Vasilevsky – chief technology officer

Doug Lane – senior director of product management and marketing

Peter Marconi – vice president of engineering

Sandriijn Stead – vice president of sales

Edward Albanese – vice president of business development

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